

GENTEX CORPORATION

Fire Protection Products Group
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December 1, 2018

Dear Valued Customer:

Thank you for your support of the Gentex product line. We truly value your business, and strive to continue to provide you with the highest quality products.

Effective January 1, 2019, pricing on two of our smoke alarm models will change due to component costs and product mix. The 9123 and 9123F, two of our legacy smoke alarm products, will increase in price. Quantities are limited on these products and are subject to availability.

We are encouraging all customers to migrate to the newer S1209 Series products, which will remain competitively priced at their current price levels.

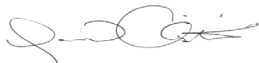
In addition to our price changes for 2019, we are also discontinuing two of our 9123 Series products to further consolidate that product line. Pricing will remain unchanged with the replacement products.

<u>Obsolete Part #</u>	<u>Replacement Part #</u>
9123H	9123HF
9123T	9123TF

Gentex has always worked hard to maintain pricing consistency across our various product lines, and feel these changes best position you, our valued customer, to take advantage of the added benefits of our newest smoke alarm products.

Thank you for your continued support.

Best regards,



Dave Christian
Operations Manager